

## Franchise outlet Contract/Agreement

This agreement is agreed and accepted electronically & online by and between the executing parties (Hereinafter mentioned and referred to as Franchise Holder and the Direct Selling Entity which expressions shall mean and include their respective legal heirs, assigns, successors, administrators, and undertakers).

Whereas the Franchise Holder has voluntarily out of his / her own accord, sweet will and without any coercion whatsoever, mental, or physical, offered to join the Direct Selling Network business of the Direct Selling Entity named M/s S3S Wellness Private Limited (Registered under the Companies Act, 2013) having head office at H. No -113 Behind Ajanara Home 121 Sector – 121, Noida, Uttar Pradesh – 201301, India (hereinafter referred to as "S3S Wellness").

And whereas the S3S Wellness is engaged in "Direct Selling business" which means marketing, distribution and sale of goods or providing of services through a network of Franchise Holder as per its prescribed S3S Wellness Compensation Plan (Which may be read as part and parcel of this agreement as the same is not being reproduced here for the sake of brevity) not falling under the pyramid or Money circulation scheme.

And whereas the Franchise Holder, named below along with his / her KYC particulars therein has, after being explained all the provisions of the said S3S Wellness Compensation Plan, product details and the present E-contract Agreement in the vernacular language known to him by Shri \_\_\_\_\_  
Franchise ID No. \_\_\_\_\_, duly ascertained and satisfied by visiting the S3S Wellness's website [www.s3swellness.com](http://www.s3swellness.com), has voluntarily offered to join the business of the S3S Wellness and resolved to enter into this E-contract agreement, hence this deed.

### **DEFINITION:**

#### **In this Contract**

1. "**Franchise Holder(s)**" means a person authorized by a Direct Selling entity through a legally enforceable written contract to undertake Direct Selling business on principal-to-principal basis.
2. "**Direct Selling Entity**" means the principal entity which sells or offer to sell goods or services through Franchise Holders, but does not include an entity which is engaged in a pyramid scheme or money circulation scheme.
3. "**Network of Sellers**" means a network of Independent Distributors formed by a Direct Selling entity to sell goods or services for the purpose of receiving consideration solely from such sale.

### **NOW THEREFORE THIS DEED AGREEMENTS AS UNDER:**

- 1) The Direct Selling entity assures and the Franchise Holders agrees:
  - a) That this E-contract agreement has no provision that a Franchise Holders will receive compensation or incentive for the recruitment / enrolment only of new participants.
  - b) That it does not require a participant to purchase goods or services for an amount that exceeds the amount for which such goods or services can be expected to be sold or resold to consumers.
  - c) That it does not require a participant to pay any entry / registration fee / subscription fee, cost of sales demonstration equipment and materials or other fees relating to participation in the S3S Wellness Direct Selling business.

- d) S3S WELLNESS PRIVATE LIMITED offers 4 types of Franchise outlets with their total marginal profits/gains-
  - i) MICRO (30K @3%)
  - ii) MINI (2L @5%)
  - iii) START-UP (10L @7%)
  - iv) DIVISION (20L @10%)

**Note: Detailed margins for each product are mentioned in Annexure- I**

- 2) Franchise Outlets are classified in different names with its investment rates
  - a) **MICRO:** Could be taken from starting range of INR 30,000/-.
  - b) **MINI:** Could be taken from starting range of INR 2,00,000/-.
  - c) **START-UP:** Could be taken from starting range of INR 10,00,000/-.
  - d) **DIVISION:** Could be taken from starting range of INR 20,00,000/-.
- 3) Each Franchise outlet business model with different levels Whether City/District or State level
  - a) **MICRO:** For Any individual or Independent Distributor.
  - b) **MINI:** According to City Type~
    - i) For Tier-1: One in up to 5Km in Radius in Area
    - ii) For Tier-2: One in up to 2Km in Radius in Area
    - iii) For Tier-3: One in up to 1Km in Radius in Area
  - c) **START-UP:** District-wise (One District- One Franchise Holder only)
  - d) **DIVISION:** State-wise (One State- One Franchise Holder only)
- 4) **Product Purchase & Franchise Commencement:** Only purchase amount of the Products (incl. Taxes & Freight) will be payable by Franchise Holder. Franchise Fee amount is null to be quoted to the Direct Seller on different levels. No Security amount will be charged from any Franchise holder. Hence, No Franchise fee is liable to Franchise holders. Breakup of Franchisee amount in terms of security and product is 100% billing on selling products (incl. Taxes & Freight) to Franchise holders.
- 5) The franchisee commission structure that has devised for the various levels of franchise is profit margins on sale of each product will be earnings by various level of Franchisee (Annexure I). No commission structure is devised.
- 6) No cash collection and bank deposit policy are applicable currently for the franchise outlet. On the other hand franchise holder will bear the cost of insurance of goods in franchise Outlet.
- 7) Franchise Holders are whole-sole responsible for taking GST as they are owning their business and earnings, on the other side Franchisee Holder on their own will rent place (Office/Go-downs) and do the rent agreement (Period of agreement would be 1 year for now). The Specified area/size to be present for opening the franchise outlet are as follows:
  - (1) **MICRO:** No area required.
  - (2) **MINI:** at least 100 Sqft. of ground space will be required.
  - (3) **START-UP:** at least 300 Sqft. of ground space will be required.
  - (4) **DIVISION:** at least 2000 Sqft. of ground space will be required (incl. meeting hall).
- 8) Franchise outlets are required some specific display area & specific branding outside the store:

- a. **MICRO:** No display area & no requirements for branding outside for Micro Outlets.
- b. **MINI:** at least area of 70 Sqft. for display is required inside including product/stock & 5"x 3" ft. of board for display is required for branding outside mentioning S3S Wellness Logo (CDR file will be provided).
- c. **START-UP:** at least area of 200 Sqft. for display is required inside including product/stock & 8"x 4" ft. of board for display is required for branding outside mentioning S3S Wellness Logo (CDR file will be provided).
- d. **DIVISION:** at least area of 400 Sqft. for display, 400Sqft. for Meeting Hall & rest for Stocking (Godown) is required inside including product/stock & two nos. of 8"x 4" ft. of board for display is required for branding outside mentioning S3S Wellness Logo (CDR file will be provided).

**Note: Franchisee Holders will pay for the marketing and branding collaterals that need to be displayed outside or inside the store. Company will not bear such expenses.**

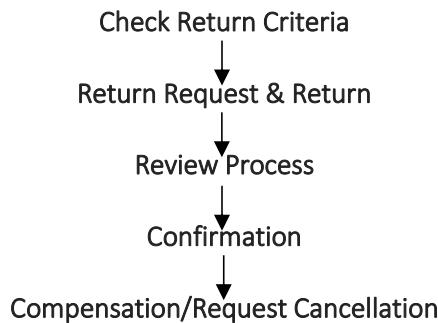
- 9) Some Infrastructures is mandatorily required for the franchise's to be operational such as – staff, computer, storage space, etc. which are defined for various level of Franchise outlets mentioned below:
  - i) **MICRO:** Laptop/Smartphone.
  - ii) **MINI:** at least 1 Staff & Laptop/Smartphone.
  - iii) **START-UP:** at least 1 staff & Desktop/Laptop + Printer.
  - iv) **DIVISION:** at least 2 staff & Desktop/Laptop + Printer.
- 10) In case of stock maintenance for each Franchise outlet i.e. MIRCO, MINI, START-UP & DIVISION, it is mandate to maintain 50% of stock from first invoice of investment in business (Franchisee Outlet) by the franchise holders' franchisee to place the order again. Company will not provide any transportation costs to the Franchisee in case of franchisee-to-franchisee purchase. Buyer Franchisee will bear these transportation costs to the franchise, from the franchise and to the stores /shop be settled.
- 11) **Buyback/Return Policy:** For MICRO outlets there is not return policy. On return from other outlets some guidelines to be followed strictly:
  - a. **Return in case of Damaged or Defective during delivery:** Purchase of goods by any Franchise outlets (except MICRO outlet) will not be Replaceable unless damaged or defective during delivery, if any defect is found on review process request will be accepted and product will be replaced/returned.
  - b. On receiving damaged goods, franchise return request will be accepted only till 7 days post-delivery.

## Annexure I

### Profit Margins for Franchise outlet

S3S Product List with MRP & DP				For MICRO			
Sn.	PRODUCT NAME	MRP	DP	Rate	GST	Total	Margin

c. Return / refund process of the products:



#### Policy on unused stock at the end of the agreement

d. Return in case of unsold goods or closure of franchise outlet to Company:

- i. Return policy is only applicable for MINI, START-UP & DIVISION franchise outlets. There is no return policy for MICRO franchise outlets.
- ii. On returning goods, expiry date of product (if any) should be before 6 Months from the date of expiry. Company invoice should be required for the process.
- iii. After receiving the returning goods, all the products will be sent to warehouse for review process that will take up to 2-3 working days. If any Defect/ Damage or Expiry found during the process, The return request will be denied and no amount will be refunded.
- iv. GST & Courier Charges will be deducted from the purchase return during refund process.
- v. Products once purchased will not be returnable during Lock-in period.

#### Period of Lock-in for each Franchise Outlet mentioned below-

**MINI:** 12 Months

**START-UP:** 18 Months

**DIVISION:** 24 Months

12) Company can change its policies informing existing or non-existing Franchisee on its official website & through other mediums like dedicating Franchise login Accounts & WhatsApp groups whenever it is required. For better knowledge and understanding, we request you to be active, keep visiting the official website and all other mediums maintained by Company (Franchise ID).

1	S3S Organic Detox Tea	949	699	645.71	32.29	678.00	₹ 21.00
2	S3S Bone & Joint Care Tablets	2249	1399	1211.61	145.39	1357.00	₹ 42.00
3	S3S Bone & Joint Care Oil	1249	450	389.73	46.77	437.00	₹ 14.00
4	S3S Radiation Protection Device	1299	699	574.58	103.42	678.00	₹ 21.00
5	Freshly XL 6 Pcs	220	125	121	0	121.00	₹ 4.00
6	Freshly L 7 Pcs	220	125	121	0	121.00	₹ 4.00
7	S3S Premium Suit Length	4999	2799	2585.71	129.29	2715.00	₹ 84.00
8	S3S Nano Fabrics Premium Suit Length & Shirting	9999	5499	5080	254	5334.00	₹ 165.00
9	S3S Moon Fire Tila	749	499	432.14	51.86	484.00	₹ 15.00
10	S3S Moon Fire Tablets	999	950	822.77	98.73	922.00	₹ 29.00
11	S3S Moon Fire Capsules	749	550	476.34	57.16	534.00	₹ 17.00
12	S3S Moon Fire Majun e Shahi	1849	1000	866.07	103.93	970.00	₹ 30.00
13	S3S Piles Care Tablets	2600	1399	1211.61	145.39	1357.00	₹ 42.00
14	S3S Piles Care Oil	1800	500	433.04	51.96	485.00	₹ 15.00
15	S3S Immuno 24 (Vanilla)	950	599	553.33	27.67	581.00	₹ 18.00
16	S3S Immuno 24 (Choco)	950	599	553.33	27.67	581.00	₹ 18.00
17	S3S MV-30	1299	999	821.19	147.81	969.00	₹ 30.00
18	S3S 30+ Care	1999	499	432.14	51.86	484.00	₹ 15.00
19	S3S Diabetic Care Tablet	1199	999	821.19	147.81	969.00	₹ 30.00
20	S3S Dyba Care Powder	1149	1000	822.03	147.97	970.00	₹ 30.00
21	S3S Bio-Magnetic Mattress & Pillow Pad 3'x6'	9999	5999	5195.54	623.46	5819.00	₹ 180.00
22	S3S Bio-Magnetic Mattress & Pillow Pad 5'x6'	19999	11999	9863.56	1775.44	11639.00	₹ 360.00
23	S3S Magnetic Water Charger	2475	1299	1067.8	192.2	1260.00	₹ 39.00

**MINI Franchise Outlet**

S3S Product List with MRP & DP				For MINI			
Srn.	PRODUCT NAME	MRP	DP	Rate	GST	Total	Margin
1	S3S Organic Detox Tea	949	699	632.38	31.62	664.00	₹ 35.00
24	S3S Women Joint Care Tablets	10249	40699	34646.61	4147.39	38800.00	₹ 70.00
3	S3S Bone & Joint Care Oil	1249	450	381.7	45.8	428.00	₹ 23.00
25	S3S Women Care Capsules	1449	599	518.75	62.25	581.00	₹ 18.00
4	Device	1299	699	562.71	101.29	664.00	₹ 18.00
26	S3S Refreshing Caps	2920	23025	1998.75	23.90	223.00	₹ 6.00
6	Freshly L 7 Pcs	220	125	118.75	0	119.00	₹ 6.00
27	S3S Energy Harbor	1281	699	605.36	72.64	678.00	₹ 21.00
7	S3S Premium Suit Length	4999	2799	2532.38	126.62	2659.00	₹ 140.00
28	S3S Natural B Vita	1167	699	605.36	72.64	678.00	₹ 21.00
29	S3S She Solution	1143	699	605.36	72.64	678.00	₹ 21.00
30	S3S Sweet Life	349	199	172.32	20.68	193.00	₹ 6.00
31	Freshly Package	1999	1500	1455	0	1455.00	₹ 45.00
32	S3S In Look Book	195	100	86.61	10.39	97.00	₹ 3.00
33	S3S Bio-Magnetic Book	19	10	8.04	0.96	9.00	₹ 1.00
34	Ayushman	2399	1699	1471.43	176.57	1648.00	₹ 51.00
35	Freshly Package Pack of 6 large + 2 Chip Free	2399	1699	1648	0	1648.00	₹ 51.00
36	Freshly Package Pack of 6 XL + 2 Chip Free	2399	1699	1648	0	1648.00	₹ 51.00

Page:  
1/4

8	S3S Nano Fabrics Premium Suit Length & Shirting	9999	5499	4975.24	248.76	5224.00	₹ 275.00
9	S3S Moon Fire Tila	749	499	423.21	50.79	474.00	₹ 25.00
10	S3S Moon Fire Tablets	999	950	805.8	96.7	903.00	₹ 48.00
11	S3S Moon Fire Capsules	749	550	466.52	55.98	523.00	₹ 28.00
12	S3S Moon Fire Majun e Shahi	1849	1000	848.21	101.79	950.00	₹ 50.00
13	S3S Piles Care Tablets	2600	1399	1186.61	142.39	1329.00	₹ 70.00
14	S3S Piles Care Oil	1800	500	424.11	50.89	475.00	₹ 25.00
15	S3S Immuno 24 (Vanilla)	950	599	541.9	27.1	569.00	₹ 30.00
16	S3S Immuno 24 (Choco)	950	599	541.9	27.1	569.00	₹ 30.00
17	S3S MV-30	1299	999	804.24	144.76	949.00	₹ 50.00
18	S3S 30+ Care	1999	499	423.21	50.79	474.00	₹ 25.00
19	S3S Diabetic Care Tablet	1199	999	804.24	144.76	949.00	₹ 50.00
20	S3S Dyba Care Powder	1149	1000	805.08	144.92	950.00	₹ 50.00
21	S3S Bio-Magnetic Mattress & Pillow Pad 3'x6'	9999	5999	5088.39	610.61	5699.00	₹ 300.00
22	S3S Bio-Magnetic Mattress & Pillow Pad 5'x6'	19999	11999	9660.17	1738.83	11399.00	₹ 600.00
23	S3S Magnetic Water Charger	2475	1299	1045.76	188.24	1234.00	₹ 65.00
24	S3S Women Care Syrup	1049	400	339.29	40.71	380.00	₹ 20.00
25	S3S Women Care Capsules	1449	599	508.04	60.96	569.00	₹ 30.00
26	S3S Panch Tulsi	299	230	195.09	23.41	219.00	₹ 12.00
27	S3S Energy Harbor	1281	699	592.86	71.14	664.00	₹ 35.00
28	S3S Natural B Vita	1167	699	592.86	71.14	664.00	₹ 35.00
29	S3S She Solution	1143	699	592.86	71.14	664.00	₹ 35.00
30	S3S Sweet Life	349	199	168.75	20.25	189.00	₹ 10.00
31	Freshly Package	1999	1500	1440	0	1440.00	₹ 60.00
32	S3S In Look Book	195	100	84.82	10.18	95.00	₹ 5.00
33	S3S Bio-Magnetic Book	19	10	8.48	1.02	10.00	₹ 1.00
34	Ayushman	2399	1699	1456.25	174.75	1631.00	₹ 68.00
35	Freshly Package Pack of 6 large + 2 Chip Free	2399	1699	1631	0	1631.00	₹ 68.00
36	Freshly Package Pack of 6 XL + 2 Chip Free	2399	1699	1631	0	1631.00	₹ 68.00

**START-UP Franchise Outlet**

S3S Product List with MRP & DP				For START-UP			
Sr.n.	PRODUCT NAME	MRP	DP	Rate	GST	Total	Margin
1	S3S Organic Detox Tea	949	699	619.05	30.95	650.00	₹ 49.00
2	S3S Bone & Joint Care Tablets	2249	1399	1161.61	139.39	1301.00	₹ 98.00
3	S3S Bone & Joint Care Oil	1249	450	373.66	44.84	419.00	₹ 32.00
4	S3S Radiation Protection Device	1299	699	550.85	99.15	650.00	₹ 49.00
5	Freshly XL 6 Pcs	220	125	116.25	0	116.00	₹ 9.00

6	Freshly L 7 Pcs	220	125	116.25	0	116.00	₹ 9.00
7	S3S Premium Suit Length	4999	2799	2479.05	123.95	2603.00	₹ 196.00
8	S3S Nano Fabrics Premium Suit Length & Shirting	9999	5499	4870.48	243.52	5114.00	₹ 385.00
9	S3S Moon Fire Tila	749	499	414.29	49.71	464.00	₹ 35.00
10	S3S Moon Fire Tablets	999	950	788.84	94.66	884.00	₹ 67.00
11	S3S Moon Fire Capsules	749	550	456.7	54.8	512.00	₹ 39.00
12	S3S Moon Fire Majun e Shahi	1849	1000	830.36	99.64	930.00	₹ 70.00
13	S3S Piles Care Tablets	2600	1399	1161.61	139.39	1301.00	₹ 98.00
14	S3S Piles Care Oil	1800	500	415.18	49.82	465.00	₹ 35.00
15	S3S Immuno 24 (Vanilla)	950	599	530.48	26.52	557.00	₹ 42.00
16	S3S Immuno 24 (Choco)	950	599	530.48	26.52	557.00	₹ 42.00
17	S3S MV-30	1299	999	787.29	141.71	929.00	₹ 70.00
18	S3S 30+ Care	1999	499	414.29	49.71	464.00	₹ 35.00
19	S3S Diabetic Care Tablet	1199	999	787.29	141.71	929.00	₹ 70.00
20	S3S Dyba Care Powder	1149	1000	788.14	141.86	930.00	₹ 70.00
21	S3S Bio-Magnetic Mattress & Pillow Pad 3'x6'	9999	5999	4981.25	597.75	5579.00	₹ 420.00
22	S3S Bio-Magnetic Mattress & Pillow Pad 5'x6'	19999	11999	9456.78	1702.22	11159.00	₹ 840.00
23	S3S Magnetic Water Charger	2475	1299	1023.73	184.27	1208.00	₹ 91.00
24	S3S Women Care Syrup	1049	400	332.14	39.86	372.00	₹ 28.00
25	S3S Women Care Capsules	1449	599	497.32	59.68	557.00	₹ 42.00
26	S3S Panch Tulsi	299	230	190.98	22.92	214.00	₹ 16.00
27	S3S Energy Harbor	1281	699	580.36	69.64	650.00	₹ 49.00
28	S3S Natural B Vita	1167	699	580.36	69.64	650.00	₹ 49.00

29	S3S She Solution	1143	699	580.36	69.64	650.00	₹ 49.00
30	S3S Sweet Life	349	199	165.18	19.82	185.00	₹ 14.00
31	Freshly Package	1999	1500	1425	0	1425.00	₹ 75.00
32	S3S In Look Book	195	100	83.04	9.96	93.00	₹ 7.00
33	S3S Bio-Magnetic Book	19	10	8.3	1	9.00	₹ 1.00
34	Ayushman	2399	1699	1441.07	172.93	1614.00	₹ 85.00
35	Freshly Package Pack of 6 large + 2 Chip Free	2399	1699	1614	0	1614.00	₹ 85.00
36	Freshly Package Pack of 6 XL + 2 Chip Free	2399	1699	1614	0	1614.00	₹ 85.00

Page:  
3/4

### DEVISION Franchise Outlet

S3S Product List with MRP & DP				For DEVISION			
Srn.	PRODUCT NAME	MRP	DP	Rate	GST	Total	Margin
1	S3S Organic Detox Tea	949	699	599.05	29.95	629.00	₹ 70.00
2	S3S Bone & Joint Care Tablets	2249	1399	1124.11	134.89	1259.00	₹ 140.00
3	S3S Bone & Joint Care Oil	1249	450	361.61	43.39	405.00	₹ 45.00
4	S3S Radiation Protection Device	1299	699	533.05	95.95	629.00	₹ 70.00
5	Freshly XL 6 Pcs	220	125	113	0	113.00	₹ 12.00
6	Freshly L 7 Pcs	220	125	113	0	113.00	₹ 12.00
7	S3S Premium Suit Length	4999	2799	2399.05	119.95	2519.00	₹ 280.00

8	S3S Nano Fabrics Premium Suit Length & Shirting	9999	5499	4713.33	235.67	4949.00	₹ 550.00
9	S3S Moon Fire Tila	749	499	400.89	48.11	449.00	₹ 50.00
10	S3S Moon Fire Tablets	999	950	763.39	91.61	855.00	₹ 95.00
11	S3S Moon Fire Capsules	749	550	441.96	53.04	495.00	₹ 55.00
12	S3S Moon Fire Majun e Shahi	1849	1000	803.57	96.43	900.00	₹ 100.00
13	S3S Piles Care Tablets	2600	1399	1124.11	134.89	1259.00	₹ 140.00
14	S3S Piles Care Oil	1800	500	401.79	48.21	450.00	₹ 50.00
15	S3S Immuno 24 (Vanilla)	950	599	513.33	25.67	539.00	₹ 60.00
16	S3S Immuno 24 (Choco)	950	599	513.33	25.67	539.00	₹ 60.00
17	S3S MV-30	1299	999	761.86	137.14	899.00	₹ 100.00
18	S3S 30+ Care	1999	499	400.89	48.11	449.00	₹ 50.00
19	S3S Diabetic Care Tablet	1199	999	761.86	137.14	899.00	₹ 100.00
20	S3S Dyba Care Powder	1149	1000	762.71	137.29	900.00	₹ 100.00
21	S3S Bio-Magnetic Mattress & Pillow Pad 3'x6'	9999	5999	4820.54	578.46	5399.00	₹ 600.00
22	S3S Bio-Magnetic Mattress & Pillow Pad 5'x6'	19999	11999	9151.69	1647.31	10799.00	₹ 1,200.00
23	S3S Magnetic Water Charger	2475	1299	990.68	178.32	1169.00	₹ 130.00
24	S3S Women Care Syrup	1049	400	321.43	38.57	360.00	₹ 40.00
25	S3S Women Care Capsules	1449	599	481.25	57.75	539.00	₹ 60.00
26	S3S Panch Tulsi	299	230	184.82	22.18	207.00	₹ 23.00
27	S3S Energy Harbor	1281	699	561.61	67.39	629.00	₹ 70.00
28	S3S Natural B Vita	1167	699	561.61	67.39	629.00	₹ 70.00
29	S3S She Solution	1143	699	561.61	67.39	629.00	₹ 70.00
30	S3S Sweet Life	349	199	159.82	19.18	179.00	₹ 20.00
31	Freshly Package	1999	1500	1410	0	1410.00	₹ 90.00
32	S3S In Look Book	195	100	80.36	9.64	90.00	₹ 10.00
33	S3S Bio-Magnetic Book	19	10	8.04	0.96	9.00	₹ 1.00
34	Ayushman	2399	1699	1425.89	171.11	1597.00	₹ 102.00
35	Freshly Package Pack of 6 large + 2 Chip Free	2399	1699	1597	0	1597.00	₹ 102.00
36	Freshly Package Pack of 6 XL + 2 Chip Free	2399	1699	1597	0	1597.00	₹ 102.00

